

**MEETING OF THE CENTRAL WISCONSIN JOINT AIRPORT BOARD AND  
MARATHON & PORTAGE COUNTY FINANCE COMMITTEES**

**Conference Room B – Terminal Upper Level  
Central Wisconsin Airport Terminal  
Mosinee, Wisconsin**

**Monday, October 2, 2017  
5:00 p.m.**

***Please take a ticket to enter any parking lot and bring it with you to the meeting for validation.***

**A G E N D A**

1. Call Meeting to Order by Marathon County Finance Committee Chairman Bill Miller
2. Approval of Minutes of September 19, 2016
3. Review CWA Annual Report for 2016
4. Review and Possible Action on CWA Annual Operations, Maintenance, and Capital Budget for 2018
5. Review and Possible Action on 2017 Fund Balance Transfer – Fuel Farm
6. Review and Possible Action on 2017 Fund Balance Transfer – Winged Snow Plow
7. Adjournment

*Any person planning to attend this meeting who needs some type of special accommodation to participate should call the County Clerk's Office at 715-261-1500 or e-mail [infomarathon@co.marathon.wi.us](mailto:infomarathon@co.marathon.wi.us) one business day before the meeting.*

**MEETING OF THE MARATHON AND PORTAGE COUNTY  
JOINT FINANCE COMMITTEE  
September 19, 2016**

Airport Board:

John Durham, Chairman	Jim Schuh – Excused
Leonard Bayer – Excused	Jim Zdroik
Sara Guild – Excused	Phil Idsvoog
Jeff Zriny	

Marathon Co. Finance Committee:

Bill Miller, Chairman	Craig McEwen, Vice Chairman – Excused
John Robinson	E.J. Stark
John Durham	Tim Buttke
Kurt Gibbs	

Portage Co. Finance Committee:

Jim Gifford, Chairman	Allen Haga, Jr., Vice Chairman – Excused
Jeanne Dodge	Bo Dedecker
Dan Dobratz	

Airport Staff:

Brian Grefe, Airport Director	Julie Ulrick, Administrative Coordinator
David Drozd, Airport Accountant	

Visitors:

Kristi Kordus, Marathon Co. Finance Director	Jennifer Jossie, Portage Co. Finance Director
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Meeting was called to order by Portage County Finance Committee Chairman Jim Gifford at 5:12 p.m.

Introductions were made and the committee welcomed Grefe aboard.

***Motion by Durham, second by Robinson to approve the minutes of the September 28, 2015 meeting. Motion carried unanimously.***

**Review Central Wisconsin Airport (CWA) Annual Report:**

The Central Wisconsin Airport Annual Report for 2015 has been posted by Marathon County and is available for viewing on the county website. Total Assets amount to \$62,110,888 with Total Liabilities at \$9,570,827 for a Total Net Position of \$52,698,926. The Statement of Revenues, Expenses and Changes in Net Position show an increase in net position of \$4,281,339. The Statement of Cash Flows lists Cash and Cash Equivalents at \$4,939,012 for year end.

**Review and Possible Action on Short-Term Financing of Future Projects:**

Upcoming AIP-46 projects include the airport master plan update, snow removal equipment and a wildlife hazard assessment. PFC funds will be used to repay the portion of the terminal bonding debt that is eligible under the program. The PFC application is currently in process of being submitted and will await FAA approval. An advance in the amount of \$150,000 is being requested from the Marathon County general fund in case the PFC funds are not available on a timely basis. The PFC application would need to be approved prior to any advance from the general fund. ***Motion by Robinson, second by Gibbs to authorize an advance of up to \$150,000 from the Marathon County general fund for AIP-46 projects with the agreement that the airport will reimburse the county by the end of the fiscal year. Motion carried unanimously.***

**Review and Update on Debt Service Sinking Fund:**

The debt service sinking fund policy was approved last year to set aside funds from retained earnings for future debt service and balloon payments that will come due in future years. An analysis is being performed on the amount of unrestricted funds available to transfer into the sinking fund for the 2016 budget year. The fund will be reviewed annually.

**Review and Take Possible Action on Central Wisconsin Airport (CWA) Annual Operations, Maintenance, and Capital Budget for 2017:**

2017 Revenues and Expenses balance out at \$3,089,700, a 3.12% increase over 2016. Capital Improvement items include: Salt truck/spreader lease, tractor/mower rental, CWA1 administrative vehicle lease - \$30,500; IT/phone infrastructure upgrades - \$25,000; lift gate for pickup truck - \$4,000; tower HVAC replacement \$16,000; and fuel farm road rebuild - \$21,099 for a total of \$96,599 for 2017 capital projects. *Motion by Robinson, second by Stark to approve the 2017 Annual Operations, Maintenance and Capital Budget. Motion carried unanimously.*

*Motion by Gibbs, second by Dedecker to adjourn. Motion carried unanimously.*

Meeting adjourned at 5:55 p.m.

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Julie Ulrick, Recording Secretary

# MARATHON COUNTY

## STATEMENT OF NET POSITION CENTRAL WISCONSIN AIRPORT As of December 31, 2016

<b>ASSETS</b>	
<b>CURRENT ASSETS</b>	
Cash and investments	\$ 2,598,520
Accounts receivable	229,485
Total Current Assets	<u>2,828,005</u>
<b>NONCURRENT ASSETS</b>	
Restricted assets	
Cash and investments	2,204,614
Property, Plant and Equipment	
Land	614,983
Buildings	38,828,768
Improvements	53,897,029
Equipment	8,114,089
Construction in process	648,551
Total Property, Plant and Equipment	102,103,420
Less: Accumulated depreciation and depletion	(46,513,294)
Net Property, Plant and Equipment	<u>55,590,126</u>
Total Noncurrent Assets	<u>57,794,740</u>
Total Assets	<u>60,622,745</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Pension related amounts	<u>572,641</u>
<b>LIABILITIES AND NET POSITION</b>	
<b>CURRENT LIABILITIES</b>	
Accounts payable	99,617
Deposits	11,831
Interest payable	24,502
Due to other governments	220,596
Current portion of compensated absences	15,247
Current portion of general obligation notes payable	455,000
Total Current Liabilities	<u>826,793</u>
Long-term Liabilities	
General obligation notes payable (net of unamortized premiums)	7,899,668
Compensated absences	175,336
Net pension liability	102,503
Total Long-term Liabilities	<u>8,177,507</u>
Total Liabilities	<u>9,004,300</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>	
Pension related amounts	<u>215,907</u>
<b>NET POSITION</b>	
Net investment in capital assets	47,235,458
Restricted for passenger and customer facility charges	2,254,501
Unrestricted	<u>2,485,220</u>
<b>TOTAL NET POSITION</b>	<u>\$ 51,975,179</u>

## MARATHON COUNTY

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
CENTRAL WISCONSIN AIRPORT  
For the Year Ended December 31, 2016

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<b>OPERATING REVENUES</b>	
Public charges for services	\$ 2,914,942
<b>OPERATING EXPENSES</b>	
Salaries and benefits	1,516,427
Contractual services	518,802
Materials and supplies	407,255
Insurance	59,740
Depreciation	<u>3,022,641</u>
Total Operating Expenses	<u>5,524,865</u>
<b>Operating Loss</b>	<u>(2,609,923)</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>	
Investment income	37,536
Passenger facility charges	462,342
Customer facility charges	228,602
Other income	10,838
Interest expense	<u>(214,187)</u>
Total Nonoperating Revenues (Expenses)	<u>525,131</u>
<b>Loss before contributions</b>	(2,084,792)
Capital Contributions	<u>1,361,045</u>
<b>Decrease in net position</b>	(723,747)
NET POSITION - Beginning of Year	<u>52,698,926</u>
<b>NET POSITION - END OF YEAR</b>	<u>\$ 51,975,179</u>

**MARATHON COUNTY**

**STATEMENT OF CASH FLOWS  
CENTRAL WISCONSIN AIRPORT  
For the Year Ended December 31, 2016**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Cash received from the sale of goods and services	\$ 2,885,285
Cash paid to employees for services	(1,516,427)
Cash paid to suppliers for goods and services	(1,121,726)
Net Cash Provided by Operating Activities	<u>247,132</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>	
Payments for capital acquisitions	(215,689)
Passenger facility charges received	462,342
Customer facility charges received	228,602
Debt paid	(630,000)
Interest paid	(265,801)
Net Cash Used for Capital Financing and Related Activities	<u>(420,546)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Interest received on investments	<u>37,536</u>
<b>Net Decrease in Cash and Cash Equivalents</b>	(135,878)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>4,939,012</u>
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<u>\$ 4,803,134</u>
<b>RECONCILIATION OF OPERATING LOSS TO NET CASH USED FOR OPERATING ACTIVITIES</b>	
Operating loss	\$ (2,609,923)
Non-operating income	10,838
Adjustments to reconcile operating loss to net cash used for operating activities	
Depreciation expense	3,022,641
Effects of (increase) decrease in operating assets, deferred outflows, and increase (decrease) in operating liabilities and deferred inflows:	
Accounts receivable	(40,495)
Accounts payable	(198,693)
Pension related deferrals and liabilities	59,328
Due to other governments	56,902
Compensated absences	(53,466)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<u>\$ 247,132</u>
<b>NONCASH INVESTING, CAPITAL AND NONCAPITAL FINANCING ACTIVITIES</b>	
Interest charged to construction	<u>\$ 46,666</u>
Capital contributions	<u>\$ 1,361,045</u>
Amortization	<u>\$ 7,693</u>
<b>RECONCILIATION OF CASH AND CASH EQUIVALENTS</b>	
Cash and cash equivalents	\$ 2,598,520
Cash and cash equivalents - restricted assets	<u>2,204,614</u>
<b>CASH AND CASH EQUIVALENTS, DECEMBER 31</b>	<u>\$ 4,803,134</u>

## 2018 CWA Budget Summary

	<u>2018</u>	<u>2018</u>	2017 Adopted	2017 Adopted	% CHANGE 17-18
<b>Total Revenues</b>		\$3,265,600.00		\$3,089,700.00	5.69%
<b>Less: Expenses</b>					
Personal Services	\$1,675,349.00		\$1,571,974.00		6.58%
Contractual Services	\$624,500.00		\$552,700.00		12.99%
Supplies and Expense	\$446,900.00		\$448,400.00		-0.33%
Building Materials	\$26,500.00		\$32,500.00		-18.46%
Fixed Charges-Insurance	\$67,000.00		\$67,500.00		-0.74%
Capital Outlay	\$125,351.00		\$116,626.00		7.48%
Debt Service - Non-PFC	\$300,000.00		\$300,000.00		0.00%
Match for Projects	\$0.00		\$0.00		0.00%
	<u>\$3,265,600.00</u>		<u>\$3,089,700.00</u>		
<b>Total Expenses</b>		\$3,265,600.00		\$3,089,700.00	5.69%
<b>Capital Replacement Fund Increase/Decrease</b>		<u>\$0.00</u>		<u>\$0.00</u>	

## 2018 Capital Projects Breakdown

Debt Service - Local (CWA) share	\$300,000.00
Match For Projects	\$0.00
	\$300,000.00

### CWA Capital Improvement / Non-AIP / Funded by CWA

Salt Truck/Spreader/Plow Lease-1 year	8111	\$12,000.00	
Tractor Rental-1 year		<u>\$7,000.00</u>	\$19,000.00
Main Server/Storage Upgrades	8165	\$45,000.00	
Internet/Wireless Upgrades		<u>\$15,000.00</u>	\$60,000.00
Boom Lift - Replacement of Scissor Lift	8190	<u>\$35,000.00</u>	\$35,000.00
HVAC Replacement	8220	\$6,000.00	
Overhead Door-Terminal		<u>\$5,351.00</u>	\$11,351.00
		\$125,351.00	\$125,351.00

**TOTAL LEVY REQUESTED--> \$0.00**

Sub 701 CENTRAL WISCONSIN AIRPORT Agy 0730 CW AIRPORT

	2017 ADOPTED	2017 MODIFIED	ACTUAL AS OF RUN DATE	2017 ESTIMATE	2018 REQUESTED
Or2 300 AIRPORT					
Cat 841 TAXES					
Act 1210 RETAILERS DISCOUNT-SALES TAX			\$ (228)	\$	-
Cat 845 PUBLIC CHARGES FOR SERVICES					
Act 5409 FUEL SALES FEES	\$ (45,000)	\$ (45,000)	\$ (20,153)	\$ (45,000)	\$ (40,000)
Act 5410 FUEL FLOWAGE FEES	\$ (65,000)	\$ (65,000)	\$ (28,961)	\$ (65,000)	\$ (55,000)
Act 5411 LANDING FEES	\$ (340,000)	\$ (340,000)	\$ (228,832)	\$ (340,000)	\$ (350,000)
Act 5412 RENTS-AIRPORT	\$ (1,100,000)	\$ (1,100,000)	\$ (736,119)	\$ (1,100,000)	\$ (1,220,000)
Act 5414 FARM LAND RENT	\$ (26,000)	\$ (26,000)	\$ (14,750)	\$ (26,000)	\$ (28,000)
Act 5416 ADVERTISING FEES	\$ (20,000)	\$ (20,000)	\$ (11,775)	\$ (20,000)	\$ (20,000)
Act 5417 HWY SIGNS-BILLBOARDS	\$ (12,000)	\$ (12,000)	\$ (8,735)	\$ (12,000)	\$ (8,900)
Act 5418 RAMP CHARGES	\$ (60,000)	\$ (60,000)	\$ (38,880)	\$ (60,000)	\$ (60,000)
Act 5422 UTILITY FEES	\$ (55,000)	\$ (55,000)	\$ (36,921)	\$ (55,000)	\$ (58,000)
Act 5424 VENDING	\$ (200)	\$ (200)	\$ -	\$ (200)	\$ -
Act 5431 SECURITY FEES-AIRLINES	\$ (6,000)	\$ (6,000)	\$ (2,341)	\$ (6,000)	\$ (4,700)
Act 5432 CORPORATE HANGAR REVENUE	\$ (76,000)	\$ (76,000)	\$ (31,652)	\$ (76,000)	\$ (76,000)
Act 5440 PARKING LOTS & RAMPS	\$ (1,250,000)	\$ (1,250,000)	\$ (756,071)	\$ (1,250,000)	\$ (1,300,000)
Act 5497 LABOR REIMBURSEMENT-CWA	\$ (1,000)	\$ (1,000)	\$ -	\$ (1,000)	\$ (1,000)
Act 5498 MATERIALS REIMBURSEMENT-CWA	\$ (1,500)	\$ (1,500)	\$ (2,836)	\$ (1,500)	\$ (1,000)
Act 5499 MISCELLANEOUS FEES-CWA	\$ (15,000)	\$ (15,000)	\$ (24,801)	\$ (15,000)	\$ (15,000)
Cat 845 PUBLIC CHARGES FOR SERVICES	\$ (3,072,700)	\$ (3,072,700)	\$ (1,942,828)	\$ (3,072,700)	\$ (3,237,600)
Cat 848 MISCELLANEOUS REVENUE					
Act 8110 INTEREST & DIVIDENDS ON INVESTEMENTS	\$ (7,000)	\$ (7,000)	\$ 13,124	\$ (7,000)	\$ (10,000)
Act 8310 SALE OF GENERAL FIXED ASSETS	\$ (10,000)	\$ (10,000)	\$ (16,437)	\$ (10,000)	\$ (18,000)
Cat 848 MISCELLANEOUS REVENUE	\$ (17,000)	\$ (17,000)	\$ (3,314)	\$ (17,000)	\$ (28,000)
Cat 849 OTHER FINANCING SOURCES					
Act 9900 TRANSFERS FROM FUND BALANCE		\$ (44,000)		\$ (44,000)	
<b>Total Revenues</b>	<b>\$ (3,089,700)</b>	<b>\$ (3,133,700)</b>	<b>\$ (1,946,370)</b>	<b>\$ (3,133,700)</b>	<b>\$ (3,265,600)</b>

Cat 910	PERSONAL SERVICES										
Act 1110	SALARIES-PERMANENT-REGULAR FULL TIME	\$	299,793	\$	299,793	\$	226,071	\$	299,793	\$	370,332
Act 1210	WAGES-PERMANENT-REGULAR FULL TIME	\$	633,305	\$	633,305	\$	371,200	\$	633,305	\$	598,830
Act 1211	WAGES-PERMANENT-REGULAR PART TIME	\$	55,967	\$	55,967	\$	24,730	\$	55,967	\$	75,620
Act 1220	WAGES-PERMANENT-OVERTIME-FULL TIME	\$	50,271	\$	50,271	\$	17,635	\$	50,271	\$	48,547
Act 1221	WAGES-PERMANENT-OVERTIME-PART TIME	\$	1,616	\$	1,616	\$	-	\$	1,616	\$	2,631
Act 1240	WAGES-PERMANENT-SHIFT DIFFERENTIAL FULL TIME	\$	8,320	\$	8,320	\$	2,263	\$	8,320	\$	12,480
Act 1250	WAGES-TEMPORARY-REGULAR	\$	13,000	\$	13,000	\$	788	\$	13,000	\$	37,250
Act 1310	PAGER PAY	\$	13,602	\$	13,602	\$	3,456	\$	13,602	\$	12,000
Act 1370	UNIFORM ALLOWANCE-NON TAXABLE	\$	1,500	\$	1,500	\$	492	\$	1,500	\$	1,450
Act 1510	SOCIAL SECURITY EMPLOYERS SHARE	\$	82,326	\$	82,326	\$	52,504	\$	82,326	\$	88,588
Act 1520	RETIREMENT EMPLOYERS SHARE	\$	70,337	\$	70,337	\$	42,643	\$	70,337	\$	70,940
Act 1540	HOSPITAL/HEALTH INSURANCE	\$	241,888	\$	241,888	\$	169,767	\$	241,888	\$	246,270
Act 1541	DENTAL INSURANCE	\$	6,711	\$	6,711	\$	4,785	\$	6,711	\$	7,566
Act 1543	INCOME CONTINUATION INSURANCE	\$	3,460	\$	3,460	\$	-	\$	3,460	\$	4,068
Act 1545	POST EMPLOYEE HEALTH PLAN	\$	12,584	\$	12,584	\$	6,258	\$	12,584	\$	13,156
Act 1544	HEALTH INSURANCE CONVERSION	\$	-	\$	-	\$	-	\$	-	\$	16,000
Act 1550	LIFE INSURANCE	\$	610	\$	610	\$	255	\$	610	\$	648
Act 1560	WORKERS COMPENSATION PAYMENT	\$	76,144	\$	76,144	\$	45,693	\$	76,144	\$	66,654
Act 1580	UNEMPLOYMENT COMPENSATION	\$	540	\$	540	\$	323	\$	540	\$	2,319

Cat 910	PERSONAL SERVICES	\$	1,571,974	\$	1,571,974	\$	968,863	\$	1,571,974	\$	1,675,349
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Cat 920	CONTRACTUAL SERVICES										
Act 2120	LEGAL FEES	\$	1,000	\$	1,000	\$	-	\$	1,000	\$	-
Act 2130	ACCOUNTING/AUDITING FEES	\$	8,000	\$	8,000	\$	6,094	\$	8,000	\$	8,000
Act 2132	FRINGE BENEFIT ADMIN OVERHEAD	\$	6,500	\$	6,500	\$	-	\$	6,500	\$	6,500
Act 2150	ARCHITECTURAL/ENGINEERING SERVICES	\$	2,000	\$	2,000	\$	-	\$	2,000	\$	-
Act 2190	OTHER PROFESSIONAL SERVICES	\$	140,000	\$	140,000	\$	103,195	\$	140,000	\$	174,000
Act 2210	WATER/SEWER	\$	21,000	\$	21,000	\$	12,536	\$	21,000	\$	25,000
Act 2220	ELECTRIC	\$	172,000	\$	172,000	\$	94,885	\$	172,000	\$	169,000
Act 2240	NATURAL/PROPANE GAS	\$	60,000	\$	60,000	\$	24,513	\$	60,000	\$	50,000
Act 2250	TELEPHONE	\$	18,500	\$	18,500	\$	8,426	\$	18,500	\$	24,000
Act 2360	OTHER REPAIR/MAINTENANCE-STREET/FACILITIES	\$	6,500	\$	6,500	\$	6,741	\$	6,500	\$	8,000
Act 2410	MOTOR VEHICLE REPAIRS	\$	1,000	\$	1,000	\$	8,709	\$	1,000	\$	5,000
Act 2431	OFFICE MACHINES & EQUIPMENT REPAIR	\$	200	\$	200	\$	-	\$	200	\$	-
Act 2460	BUILDING SERVICE EQUIPMENT REPAIR	\$	10,000	\$	10,000	\$	5,790	\$	10,000	\$	10,000
Act 2470	BUILDING REPAIRS	\$	5,000	\$	5,000	\$	806	\$	5,000	\$	5,000
Act 2490	SUNDRY REPAIR/MAINTENANCE SERVICES	\$	30,000	\$	30,000	\$	35,622	\$	30,000	\$	60,000
Act 2551	BANK SERVICES	\$	1,000	\$	1,000	\$	-	\$	1,000	\$	-
Act 2990	SUNDRY CONTRACTUAL SERVICES	\$	70,000	\$	70,000	\$	35,841	\$	70,000	\$	80,000

Cat 920	CONTRACTUAL SERVICES	\$	552,700	\$	552,700	\$	343,157	\$	552,700	\$	624,500
Cat 930	SUPPLIES & EXPENSE										
Act 3110	POSTAGE/SHIPPING FEES	\$	1,000	\$	1,000	\$	352	\$	1,000	\$	1,000
Act 3121	PAPER/STATIONERY/TICKET STOCK	\$	2,000	\$	2,000	\$	689	\$	2,000	\$	2,500
Act 3130	PRINTING/DUPLICATION					\$	837		\$		-
Act 3143	OFFICE EQUIPMENT	\$	500	\$	500	\$	359	\$	500	\$	500
Act 3190	OFFICE SUPPLIES	\$	2,000	\$	2,000	\$	732	\$	2,000	\$	2,000
Act 3210	PUBLICATION OF LEGAL NOTICES	\$	1,500	\$	1,500	\$	1,051	\$	1,500	\$	1,500
Act 3220	SUBSCRIPTIONS-NEWSPAPERS	\$	200	\$	200	\$	36	\$	200	\$	200
Act 3240	MEMBERSHIP DUES	\$	7,000	\$	7,000	\$	5,288	\$	7,000	\$	8,000
Act 3250	REGISTRATION FEES/TUITION	\$	10,000	\$	10,000	\$	8,698	\$	10,000	\$	13,000
Act 3260	ADVERTISING	\$	60,000	\$	60,000	\$	43,617	\$	60,000	\$	57,000
Act 3321	PERSONAL AUTO MILEAGE	\$	500	\$	500	\$	365	\$	500	\$	500
Act 3340	COMMERCIAL TRAVEL	\$	10,000	\$	10,000	\$	6,419	\$	10,000	\$	10,000
Act 3350	MEALS	\$	1,000	\$	1,000	\$	383	\$	1,000	\$	1,000
Act 3351	MEALS-NONOVERNIGHT/TAXABLE	\$	200	\$	200	\$	73	\$	200	\$	200
Act 3360	LODGING	\$	7,000	\$	7,000	\$	7,909	\$	7,000	\$	9,000
Act 3390	MEETING EXPENSES	\$	5,000	\$	5,000	\$	1,445	\$	5,000	\$	3,000
Act 3440	HOUSEHOLD/JANITORIAL SUPPLIES	\$	18,000	\$	18,000	\$	6,837	\$	18,000	\$	19,000
Act 3460	CLOTHING/UNIFORMS	\$	11,000	\$	11,000	\$	9,000	\$	11,000	\$	13,000
Act 3490	OTHER OPERATING SUPPLIES	\$	125,000	\$	125,000	\$	42,089	\$	125,000	\$	135,000
Act 3510	GASOLINE/DIESEL FUEL	\$	110,000	\$	110,000	\$	30,499	\$	110,000	\$	90,000
Act 3520	MOTOR VEHICLE PARTS & SUPPLIES	\$	45,000	\$	45,000	\$	20,121	\$	45,000	\$	45,000
Act 3530	MACHINERY/EQUIPMENT PARTS	\$	12,000	\$	12,000	\$	7,081	\$	12,000	\$	17,000
Act 3531	RADIO PARTS-SUPPLIES-EQUIPMENT	\$	1,500	\$	1,500	\$	14	\$	1,500	\$	1,500
Act 3540	PAINTING SUPPLIES	\$	1,000	\$	1,000	\$	554	\$	1,000	\$	2,000
Act 3550	PLUMBING/ELECTRICAL SUPPLIES	\$	12,000	\$	12,000	\$	5,824	\$	12,000	\$	10,000
Act 3620	CONSUMABLE TOOLS/SUPPLIES	\$	5,000	\$	5,000	\$	3,466	\$	5,000	\$	5,000
Cat 930	SUPPLIES & EXPENSE	\$	448,400	\$	448,400	\$	203,738	\$	448,400	\$	446,900
Cat 940	BUILDING MATERIALS										
Act 4250	SMALL HARDWARE/WIRE/NAIls	\$	1,000	\$	1,000	\$	1,116	\$	1,000	\$	1,000
Act 4290	OTHER METAL PRODUCTS	\$	1,000	\$	1,000	\$	314	\$	1,000	\$	1,000
Act 4390	OTHER WOOD PRODUCTS	\$	500	\$	500			\$	500	\$	500
Act 4590	OTHER RAW MATERIALS/PAINT	\$	17,000	\$	17,000	\$	4,124	\$	17,000	\$	14,000
Act 4610	ELECTRICAL FIXTURES	\$	3,000	\$	3,000			\$	3,000	\$	5,000
Act 4810	ASPHALT/ASPHALT FILLER/CONCRETE	\$	10,000	\$	10,000	\$	2,048	\$	10,000	\$	5,000
Cat 940	BUILDING MATERIALS	\$	32,500	\$	32,500	\$	7,602	\$	32,500	\$	26,500

Cat 950	FIXED CHARGES						
Act 5120	INSURANCE CONTRACTORS EQUIPMENT	\$ 6,000	\$ 6,000	\$ 4,770	\$ 6,000	\$ 14,000	
Act 5122	AUTO LIABILTIY PREMIUM	\$ 5,000	\$ 5,000	\$ 3,579	\$ 5,000	\$ 4,500	
Act 5140	GENERAL LIABILITY PREMIUM	\$ 20,000	\$ 20,000	\$ 19,121	\$ 20,000	\$ 21,000	
Act 5150	INSURANCE BOILER/MACHINERY	\$ 3,500	\$ 3,500	\$ 2,526	\$ 3,500	\$ 2,000	
Act 5151	BUILDING & CONTENTS INSURANCE	\$ 18,000	\$ 18,000	\$ 19,473	\$ 18,000	\$ 12,500	
Act 5190	OTHER INSURANCE/DEDUCTIBLE FUND	\$ 15,000	\$ 15,000	\$ 6,446	\$ 15,000	\$ 13,000	
Cat 950	FIXED CHARGES	<u>\$ 67,500</u>	<u>\$ 67,500</u>	<u>\$ 55,915</u>	<u>\$ 67,500</u>	<u>\$ 67,000</u>	
Act	OTHER LOSSES	\$ -	\$ -	\$ -	\$ -	\$ -	
Cat 980	CAPITAL OUTLAY						
Act 8111	AUTOMOTIVE EQUIPMENT	\$ 30,500	\$ 30,500	\$ 34,577	\$ 30,500	\$ 19,000	
Act 8165	NETWORK/PHONE SWITCH UPGRADES	\$ 25,000	\$ 25,000	\$ 4,273	\$ 25,000	\$ 60,000	
Act 8190	OTHER CAPITAL EQUIPMENT-NEW	\$ 4,000	\$ 4,000	\$ -	\$ 4,000	\$ -	
Act 8191	OTHER CAPITAL EQUIPMENT-REPLACEMENT	\$ -	\$ -	\$ -	\$ -	\$ 35,000	
Act 8220	BUILDINGS	\$ 16,000	\$ 60,000	\$ 46,587	\$ 60,000	\$ 11,351	
Act 8290	OTHER CAPITAL IMPROVEMENTS	\$ 41,126	\$ 41,126	\$ -	\$ 41,126	\$ -	
Cat 980	CAPITAL OUTLAY	<u>\$ 116,626</u>	<u>\$ 160,626</u>	<u>\$ 85,436</u>	<u>\$ 160,626</u>	<u>\$ 125,351</u>	
Cat 990	OTHER FINANCING USES						
Act 9130	INCREASE-FUND BALANCE CONTRIBUTION	\$ 300,000	\$ 300,000	\$ -	\$ 300,000	\$ 300,000	
<b>Total Expenses</b>		<u>\$ 3,089,700</u>	<u>\$ 3,133,700</u>	<u>\$ 1,664,712</u>	<u>\$ 3,133,700</u>	<u>\$ 3,265,600</u>	
Or2 300	AIRPORT REVENUE / O&M AND CAPITAL						0.00
Agy 0730	CW AIRPORT						
<b>Or2 818</b>	<b>2014 PN DEBT-PORTAGE COUNTY-TERMINAL PHASE 2</b>						
Cat 849	OTHER FINANCING SOURCES						
Act 9900	TRANSFERS FROM FUND BALANCE	\$ (36,563)	\$ (36,563)	\$ -	\$ (36,563)	\$ (750,000)	
Total Revenues		\$ (36,563)	\$ (36,563)	\$ -	\$ (36,563)	\$ (750,000)	
Cat 960	DEBT SERVICE						
Act 6210	BOND INTEREST	\$ 36,563	\$ 36,563	\$ 18,281	\$ 36,563	\$ 36,587	
Act 6110	BOND PRINCIPAL					\$ 750,000	
Act 6222	ACCR INTEREST EXPENSE			\$ (3,047)			

Cat 960	DEBT SERVICE	\$	36,563	\$	36,563	\$	15,235	\$	36,563	\$	786,587
Total Expenses		\$	36,563	\$	36,563	\$	15,235	\$	36,563	\$	786,587
Or2 818	2014 PN DEBT-PORTAGE COUNTY					\$	15,235			\$	36,587
<b>Or2 819 2005B PN REFUNDING - CWA</b>											
Cat 960	DEBT SERVICE										
Act 6110	BOND PRINCIPAL					\$	(5,121)			\$	-
Total Expenses						\$	(5,121)			\$	-
Or2 819	2005B PN REFUNDING - CWA					\$	(5,121)			\$	-
<b>Or2 820 2010A GO BOND - CWA CAR RENTAL BUILDING</b>											
Cat 849	OTHER FINANCING SOURCES										
Act 9900	TRANSFERS FROM FUND BALANCE	\$	(216,450)	\$	(216,450)			\$	(216,450)	\$	(216,800)
Total Revenues		\$	(216,450)	\$	(216,450)			\$	(216,450)	\$	(216,800)
Cat 960	DEBT SERVICE										
Act 6110	BOND PRINCIPAL	\$	155,000	\$	155,000			\$	155,000	\$	160,000
Act 6210	BOND INTEREST	\$	61,450	\$	61,450	\$	30,725	\$	61,450	\$	56,800
Act 6910	DEBT SERVICE CHARGES					\$	525				
Cat 960	DEBT SERVICE	\$	216,450	\$	216,450	\$	31,250	\$	216,450	\$	216,800
Total Expenses		\$	216,450	\$	216,450	\$	31,250	\$	216,450	\$	216,800
Or2 820	2010A GO BOND - CWA CAR RENTAL BLDG					\$	31,250			\$	-
<b>Or2 821 2012A GO BOND - CWA TERMINAL PHASE 1</b>											
Cat 849	OTHER FINANCING SOURCES										
Act 9900	TRANSFERS FROM FUND BALANCE	\$	(318,137)	\$	(318,137)			\$	(318,137)	\$	(323,775)
Total Revenues		\$	(318,137)	\$	(318,137)			\$	(318,137)	\$	(323,775)
Cat 960	DEBT SERVICE										
Act 6110	BOND PRINCIPAL	\$	300,000	\$	300,000			\$	300,000	\$	260,000
Act 6210	BOND INTEREST	\$	69,775	\$	69,775	\$	34,888	\$	69,775	\$	63,775
Act 6222	ACCR INTEREST EXPENSE					\$	(5,815)			\$	-

Cat 960 DEBT SERVICE	\$	369,775	\$	369,775	\$	29,073	\$	369,775	\$	323,775
Total Expenses	\$	369,775	\$	369,775	\$	29,073	\$	369,775	\$	323,775
Or2 821 2012A GO BOND - CWA	\$	51,638	\$	51,638	\$	29,073	\$	51,638	\$	-
<b>Or2 822 2015A GO PROM NOTE - CWA TERMINAL PHASE 3</b>										
Cat 849 OTHER FINANCING SOURCES										
Act 9900 TRANSFERS FROM FUND BALANCE	\$	(80,188)	\$	(80,188)			\$	(80,188)	\$	(80,188)
Total Revenues	\$	(80,188)	\$	(80,188)			\$	(80,188)	\$	(80,188)
Cat 960 DEBT SERVICE										
Act 6210 BOND INTEREST	\$	80,188	\$	80,188	\$	40,094	\$	80,188	\$	80,188
Total Expenses	\$	80,188	\$	80,188	\$	40,094	\$	80,188	\$	80,188
Or2 822 2015A GO PROM NOTE - CWA TERMINAL PHASE 3					\$	40,094			\$	-

**MARATHON COUNTY**

**Request Authorization for Change in Budget / Transfer of Funds**

Instructions for using this form: [This form must be completed and submitted electronically.]

Email your completed form to Jill Zeinert in Finance, with a "cc" to your Department Head.

Forms which are incomplete, incorrect, out of balance or have not been "cc'd" to your Department Head will be returned to the originating party.

**DEPARTMENT: CENTRAL WISCONSIN AIRPORT**

**BUDGET YEAR: 2017**

I, the undersigned, respectfully request that the Finance, Property & Facilities Committee approve the following change in budget / transfer of funds as discussed in the attached supplemental information:

From:

Action	Account Number	Account Description	Amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	701 300 8 9900	Fund Balance - CWA	\$82,000
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount

To:

Action	Account Number	Account Description	Amount
<input checked="" type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	701 300 9 8220	Capital Outlay - Buildings	\$82,000
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount

Requested By (Dept Head or Designee): Brian Greffe/David Drozd

Date: 9/21/2017

Funds Available, Verified By: \_\_\_\_\_ Date: \_\_\_\_\_

Authorized/Approved By Finance, Property & Facilities Committee Minutes: Date \_\_\_\_\_

Transfer Entered By: \_\_\_\_\_ Date: \_\_\_\_\_

**MARATHON COUNTY**

**Request Authorization for Change in Budget/Transfer of Funds—Supplemental Information**

NOTE: Attach this supplemental information to the original Change in Budget/Transfer of Funds form. All questions must be completed by the requesting department, or the Transfer form will be returned.

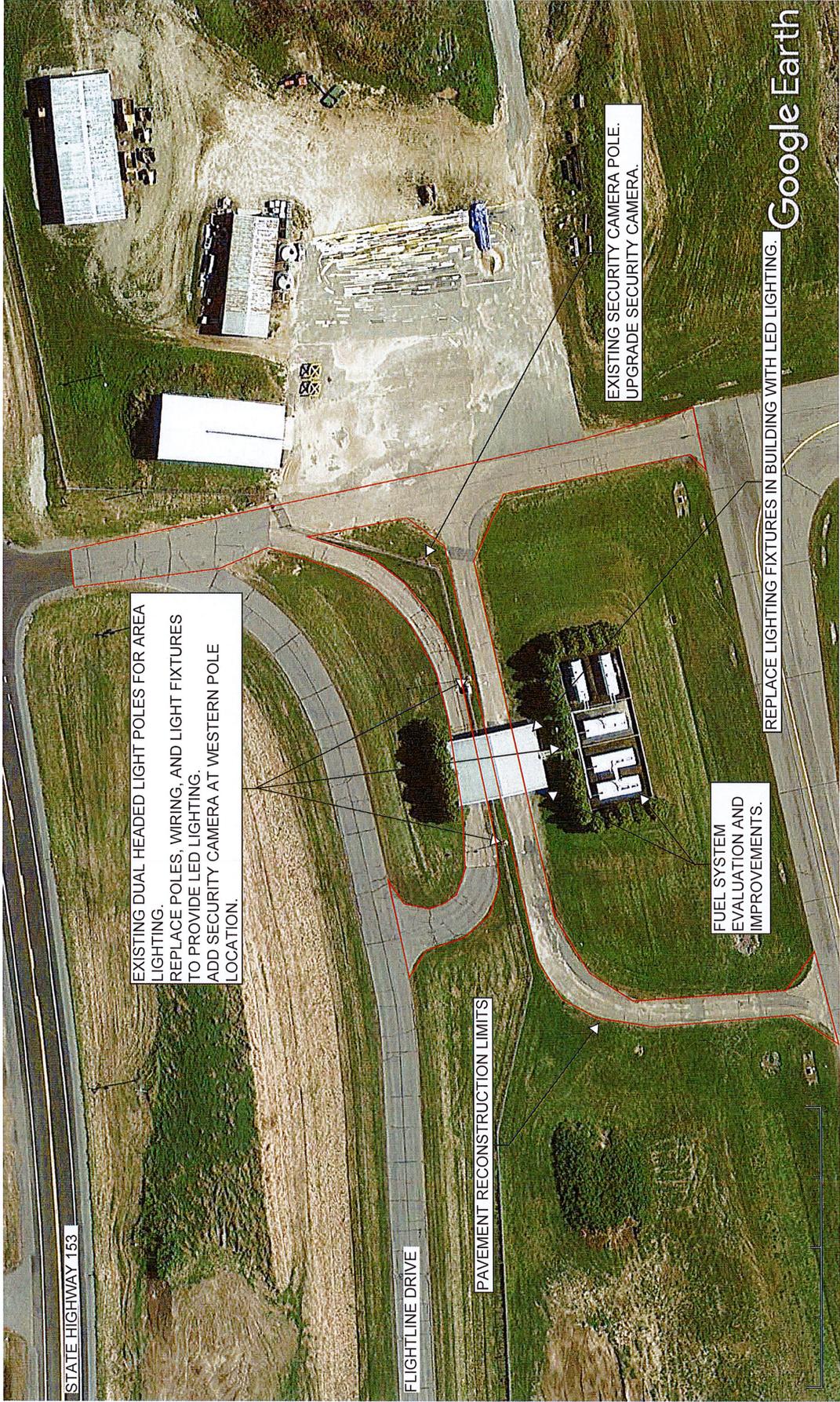
1. What is the Name of this Program/Grant? (Do NOT use abbreviations or acronyms)  
CWA Fund Balance – Fuel Farm Rebuild
  
2. Provide a brief (2-3 sentences) description of what this program does.  
Fund capital expenditures at CWA
  
3. This Program is (check one only):  
 An Existing Program.  
 A New Program.
  
4. What is the reason for this budget transfer?  
 Carry-over of Fund Balance.  
 Increase/Decrease in Grant Funding for Existing Program.  
 Increase/Decrease in Non-Grant Funding (such as tax levy, donations, fees) for Existing Program.  
 Set up Initial Budget for New Grant Program.  
 Set up Initial Budget for New Non-Grant Program.  
 Other. Please explain:  
Fund 20% of State Aid Project for Fuel Farm Rebuild. Projected cost approx. \$400,000
  
5. If this Program is a Grant, is there a “Local Match” Requirement?  
 This Program is not a Grant.  
 This Program is a Grant, but there is no Local Match requirement.  
 This Program is a Grant, and there is a Local Match requirement of (check one):  
 Cash (such as tax levy, user fees, donations, etc)  
 Non-cash/In-Kind Services (Describe the non-cash match below):  
80/20 project with State of Wisconsin-Fuel Farm Rebuild
  
6. Does this Transfer Request increase any General Ledger Account Code in the 8000’s (Capital Outlay)?  
 No.  
 Yes, the Amount is Less than \$30,000.  
 Yes, the Amount is \$30,000 or more AND (check one box):  
 The capital request HAS been approved by the CIP Committee.  
 The capital request HAS NOT been approved by the CIP Committee.

**FOR FINANCE DEPARTMENT USE ONLY:**

10% of program, appropriation unit or fund?  Yes  No Budget Transfer Resolution Required?  Yes  No

# ATTACHMENT C - CWA FUEL SYSTEM IMPROVEMENTS SCOPING EXHIBIT

KRK  
11/11/16



feet  
meters

100

600



**MARATHON COUNTY**  
**Request Authorization for Change in Budget / Transfer of Funds**

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 will be returned to the originating party.

**DEPARTMENT: CENTRAL WISCONSIN AIRPORT**

**BUDGET YEAR: 2017**

I, the undersigned, respectfully request that the Finance, Property & Facilities Committee approve the following  
 change in budget / transfer of funds as discussed in the attached supplemental information:

From:

Action	Account Number	Account Description	Amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	701 300 8 9900	Fund Balance - CWA	\$28,000
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Decr <input type="checkbox"/> Rev Incr	Click to enter GL	Click here to enter text.	Enter amount

To:

Action	Account Number	Account Description	Amount
<input checked="" type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	701 300 9 8190	Capital Outlay - Equipment	\$28,000
<input checked="" type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount
<input type="checkbox"/> Exp Incr <input type="checkbox"/> Rev Decr	Click to enter GL	Click here to enter text.	Enter amount

Requested By (Dept Head or Designee): Brian Greffe/David Drozd

Date: 9/21/2017

Funds Available, Verified By: \_\_\_\_\_ Date: \_\_\_\_\_

Authorized/Approved By Finance, Property & Facilities Committee Minutes: Date \_\_\_\_\_

Transfer Entered By: \_\_\_\_\_ Date: \_\_\_\_\_

**MARATHON COUNTY**

**Request Authorization for Change in Budget/Transfer of Funds—Supplemental Information**

NOTE: Attach this supplemental information to the original Change in Budget/Transfer of Funds form. All questions must be completed by the requesting department, or the Transfer form will be returned.

1. What is the Name of this Program/Grant? (Do NOT use abbreviations or acronyms)  
CWA Fund Balance – Hydraulic Wing Plow
  
2. Provide a brief (2-3 sentences) description of what this program does.  
Fund capital expenditures at CWA
  
3. This Program is (check one only):  
 An Existing Program.  
 A New Program.
  
4. What is the reason for this budget transfer?  
 Carry-over of Fund Balance.  
 Increase/Decrease in Grant Funding for Existing Program.  
 Increase/Decrease in Non-Grant Funding (such as tax levy, donations, fees) for Existing Program.  
 Set up Initial Budget for New Grant Program.  
 Set up Initial Budget for New Non-Grant Program.  
 Other. Please explain:  
Purchase of a winged snow plow.
  
5. If this Program is a Grant, is there a “Local Match” Requirement?  
 This Program is not a Grant.  
 This Program is a Grant, but there is no Local Match requirement.  
 This Program is a Grant, and there is a Local Match requirement of (check one):  
 Cash (such as tax levy, user fees, donations, etc)  
 Non-cash/In-Kind Services (Describe the non-cash match below):
  
6. Does this Transfer Request increase any General Ledger Account Code in the 8000’s (Capital Outlay)?  
 No.  
 Yes, the Amount is Less than \$30,000.  
 Yes, the Amount is \$30,000 or more AND (check one box):  
 The capital request HAS been approved by the CIP Committee.  
 The capital request HAS NOT been approved by the CIP Committee.

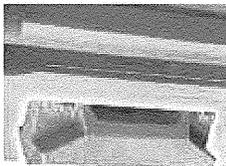
FOR FINANCE DEPARTMENT USE ONLY:

10% of program, appropriation unit or fund?  Yes  No    Budget Transfer Resolution Required?  Yes  No

# 5000 SERIES

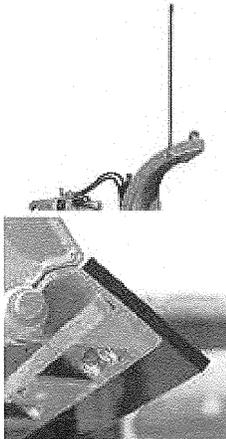
Volvo L70G with  
the HLA 5205W SnowWing with Contour Option

## OPTIONS



### High Tensile Long Wear Skid Shoes

For heavy use situations we suggest our high tensile steel, long wear Skid Shoes. These provide excellent longevity and performance suited for heavy duty clearing on concrete or asphalt.



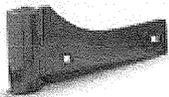
### Snowblade Marker

Add this to your blade for better visibility and blade position awareness.



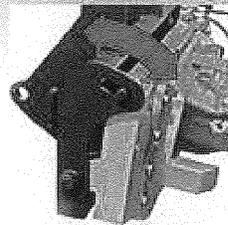
### Carbide Cutting Edges

Carbide edges are designed for heavy commercial use, this non reversible cutting edge is suited for heavy duty clearing on concrete or asphalt.



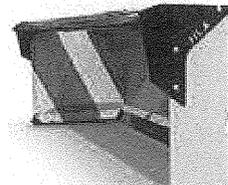
### Curb Runner

Optional on the 5000 SnowBlade and the 5200W & 5205W SnowWings, the Curb Runner runs along the front face of the curb, preventing the edge of the blade or wing from catching on any edges.



### Floating Blade Hinge

This option adds a mechanical float to the blade. This allows the blade to better follow the surface contour. The float is designed to be simply locked out when not needed by rolling the blade forward. (Not available on SP5500)



### Back Drag

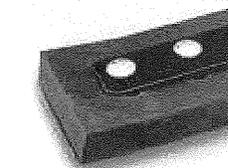
Equipped with a steel edge on the back drag, this option is ideal for back dragging away from doors and loading docks for an even cleaner finish.

Available on 5500 SnowPushers only.



### Spill Guard (Optional)

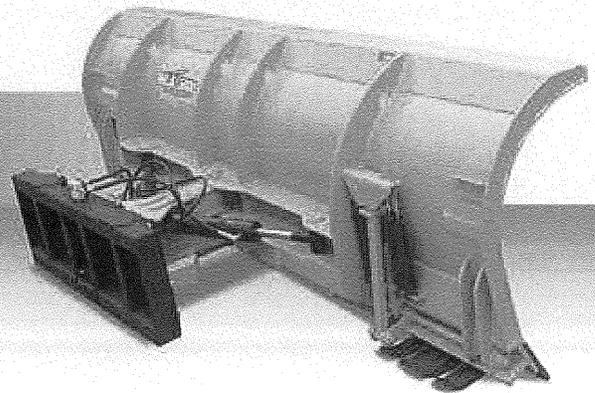
Available on all 5000 series SnowWings and Angle Blades.



### Rubber Cutting Edge

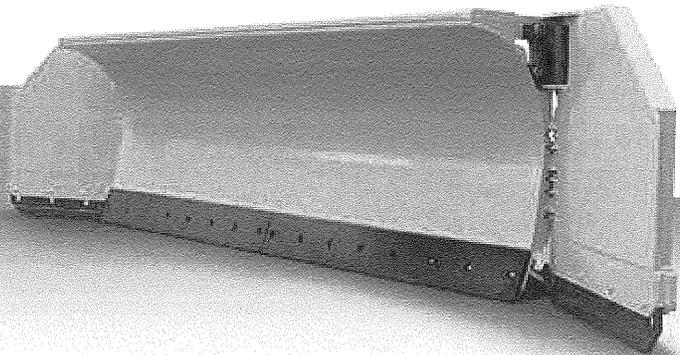
The optional 1-1/2"x8" rubber cutting edge is available for select models. Sizing may not be exactly as shown.

# 5000 SERIES



**MAX OPERATING WEIGHT: 40,000 lbs.**

- Hydraulic 35° angle either direction
- Crossover relief valve protection
- Replaceable, Reversible steel cutting edge
- Replaceable, Reversible rubber cutting edge (OPTIONAL)
- Spring trip cutting edge
- High Tensile AR400 Skid Shoes
- Q-tach or direct fit to accept most makes of loaders
- Clearing width approx. 1.5' narrower when angled
- 9' - 18' Widths
- 42" High mouldboard
- Nitrate rods on angle cylinders
- Two 3x16 angle cylinders
- 2 Year Commercial Warranty



**MAX OPERATING WEIGHT: 40,000 lbs.**

- 9' to 16' Main mouldboard widths
- Maximum clearing width 6' wider than main mouldboard width
- Minimum road transport width approx. 9" narrower than main mouldboard width
- Wings 36" deep/wide
- 42" high mouldboard
- 35° angle on main mouldboard
- Relief valve on main angle cylinders
- Q-tach or direct fit to accept most makes of loaders
- Replaceable, Reversible steel cutting edge
- Replaceable, Reversible rubber cutting edge (OPTIONAL - Currently not available on wings)
- Spring trip cutting edge on main mouldboard
- High tensile AR400 Skid Shoes
- Lateral float
- Relief valve on wings
- Floating edge on endplate
- Infinite wing adjustment from 0°-180°
- Actuator has 38,720 in. lb. Torque at 3000 psi - Patented
- Tire Protection System - Patented
- Nitrate rods on angle cylinders
- 2 Year Commercial Warranty



1600 Hwy 55E Buffalo MN, 55313  
 Phone: (763) 682-2200  
 Fax: (763) 682-6141  
 Cell: (763) 286-3658  
 Email seth@welters.net

DATE 9/22/2017

Contract # T632(5)  
 Vendor # 120846

Sales Contact  
 Seth Strehler

Quote Expires  
 State Bid

Quote for: Central Wisconsin Airport  
 HLA Snow Wing And Mount Cat 924G

	Qty.	Description	Price
<b>Snow Wing</b>	1	SB5200W1218 3865lbs 12'Closed/18'Open Mount	\$ 18,665.00 \$ 139.00
<b>Features</b>		Hydraulic rotary actuators on wing pivots infinite wing adjustment from 0° to 180° Front tire protector Nitrate rods on angle cylinders Comes with double electric selector valve kit(12V or 24V coils available) Spring-trip on cutting edge 42" high mould board Lateral float Two 3 x 16 angle cylinders 35° angle either direction Skid shoes Cross-over relief valve protection Reversible cutting edge Heavy duty construction on mouldboard framework and tripping edge Maximum clearing width 6' wider than main mould board width Wings 36" deep / wide	
<b>Spill Guard</b>	1	5200 Series Bolt-On Spill Guard 12"	\$ 720.00
<b>Skid Shoes</b>	1 Pair	High Wear Skid Shoes	\$ 104.00
<b>Blade Markers</b>	1 Pair	Snow Blade Markers 27" High	\$ 140.00
<b>Floating Hinge</b>	1	Floating Blade Hinge	\$ 1,060.00
<b>Joystick</b>	1	Joystick for Snow Wing Blade	\$ 2,685.00
<b>Additional Harness</b>	1	Additional Harness For Joystick	\$ 277.00
<b>Warranty</b>		2 Year Commercial Warranty	

<b>Sub Total</b>	\$ 23,790.00
<b>State Bid Discount 5%</b>	\$ 1,189.50
<b>Total</b>	\$ 22,600.50
<b>Freight</b>	\$ 1,071.00
<b>Installation/ Assembly</b>	\$ 1,500.00
<b>Tax</b>	
<b>Grand Total</b>	<b>\$ 25,171.50</b>

\_\_\_\_\_  
 Approve here to accept order                      Date