

**Inmate Medical And Psychiatric Care Services
At The Marathon County Jail And Juvenile Detention Facility
Questions
09/11/2020**

#	Section Name	Page Number	Question
1	Mandatory Proposal Requirements	13	Please confirm that the certification of provider can be provided after the proposal table of contents. Yes. We will not be a stickler on where this is placed, so long as it is included.
2	Background	2	Please provide the average daily population by month for 2020. Jan 174 Feb 225 Mar 242 Apr 202 May 208 Jun 204 Jul 210 Aug 209
3	Pricing Structure	8	“Reimbursement and reconciliation for hour not filled will be required.” Question - will the County please explain how this reimbursement/reconciliation will be calculated? There have been times in the past where a shift vacancy has resulted in the reduction of number of hours per week due to manpower, for an extended period of time. For example, if there are 160 hours contracted per week, and the county is only receiving 120 hours of service, it does not make sense, nor is it responsible for us to pay for the 40 hours of non-received service. The reimbursement and structure is negotiable. An example would be: A monthly reconciliation of hours will be completed by the HSA. For any week that a period greater than 4 hours of advanced level provider was not filled (Physician or NP), or any week that nursing or medical assistant provider hours were not filled for a period greater than 8 hours, reimbursement at the hourly rate for the provider will be provided in a credit memo, to be applied by the County in the following month.
4	Scope of Services	9	“Psychiatric Services (tele-health okay)”. Question – please confirm that the County will be responsible for costs associated with procuring, installing, and maintaining the telehealth equipment. Yes. Currently the County owns and maintains the equipment necessary for telehealth appointments (we use Zoom and have access to Webex). We will work with the vendor to collaborate on a platform if there is concern regarding security.
5	Provider Requirements	9	Is there currently a licensed physician or physician assistant on-site? Currently a nurse practitioner is on site 8 hours per week, and the physician 4 hours per week. In the event of vacation, etc. one may fill in for the other. They are available to access by phone 24/7.
9	Staff Schedule	10	Is coverage of the Health Services Manager (RN) hours required? Coverage or reimbursement would be required in some form. The HSM can be covered by another RN as currently this position also does some routine nursing coordination and duties.
7	Required Services and Supplies	11	Please confirm the successful firm is not responsible for the costs associated with prescription medications. If firms are responsible, please provide statistical/historical data including costs and types of medications. This is confirmed – the county directly contracts with Diamond but uses the medical vendor's formulary for continuity.
8	General	N/A	Will the County please provide historical data related to occurrences of inmate illnesses/injury? This is not tracked. To our knowledge, we would be industry standard with a traditional amount of response.

9	General	N/A	<p>What are the current needs of the jail? For example, is the current contractor having difficulty staffing any positions? If able to fulfill the RFP as written, the jail does not have additional needs. Our current staff is skilled. Currently we have 1 FT HSA, 1 FT dayshift, 1 FT afternoon shift, 1 FT MA. We have 7 RN - PRN's and 1 PRN MA. Some of the PRN's are nurses at other jails from our current vendor, who also will work here. We have 1 part time day (24 hours) and 1 part time pm shift (24 hours) vacant, that are currently being filled with PRN's. Historically (pre-Covid) there have been difficulties staffing due to the flourishing economy and the amount of health care positions available in our local/surrounding area. Only recently with the downturn have we had the availability of so many RN PRN'S. For the last 2.5 years we have struggled with coverage.</p>
10	General	N/A	<p>Will the Jail Administrator please provide historical data related to all medical services provided to inmates? For example, occurrences related to ambulatory services, pathology, radiology, psychiatry/mental health, etc. These are not tracked. We provide any acute or chronic care that is required by the doctor, for the stabilization or continued stability of a patient.</p>
11	General	N/A	<p>Please provide the current contract/price and exhibits. All contracts/renewals were provided during the pre-proposal meeting. They will also be attached to the questions. The current rate is \$69,467.93/mo or \$833,615.16 annually and includes all items in this RFP including psychiatry.</p>
12	General	N/A	<p>Will the County please provide a list of community providers currently contracted to provide on-site and offsite care? There are no specific contracts in place. However, Marathon County allows the Marathon County Health Department to come onsite and provide an STD Clinic and Immunizations. We use Bridge Community Clinic for Dental – this is contracted and provides mostly for extraction after review/recommendation by onsite medical personnel. We use the Aspirus Health System for hospitalization, ob/gyn, physical therapy, cardiology, oncology and all other specialties. We do use Bone and Joint Clinic, as well, when necessary. If a patient is established at another area provider, we may continue to use the same provider (Marshfield Clinic System for example) depending on the medical condition. We also travel outside of the county when necessary, for services that are only available by other providers. For example, we had an eye injury that could only be fixed at UW Health in Madison so the arrangements were made.</p>
13	General	N/A	<p>Who is financially responsible for costs associated with inmates who have pre-existing conditions? The onsite medical team is responsible for managing all conditions chronic, acute and pre-existing. All costs are passed back to the patient, including medication and treatment for outside services. The Marathon County Jail pays the costs for outside services that cannot be handled by on staff personnel, and for medications, and then processes the billing to the inmate. We have an onsite social worker that works with the hospital system to set up Medicaid/Badgercare eligible inpatient stays, and pregnant females.</p>
14	General	N/A	<p>Will the County please provide the estimated budget for this requirement, as well as all available incumbent pricing? The current annual budgeted amount for all on site medical, off site providers and pharmacy for the entire jail system is \$1,030,375.00. We do have an additional contingency fund of \$140,000 per year in case of emergency.</p>
15	Attachment A	17	<p>Will the County please clarify how the rate proposal sheet is supposed to be completed? For example, for 2020, should that be the total cost for all services in 2020, or should rates be quoted on a per inmate per day rate? Additionally, should offerors propose hourly rates for a doctor or nurse, or should the costs be quoted as annual figures?</p> <p>The rate proposal is preferred as a per month charge. The inclusion of reimbursable rate price per hour is encouraged in order to negotiate reimbursement in the event of shift vacancy. A proposal would be easiest reviewed in the following format: \$x dollars per year to be paid in 12 increments of \$x each. Individual rate per hour is Psychiatry \$x, MA \$x, RN \$x and so on.</p>